**PEP 108 Edited\_Transcription**

[Daniel Hill] (0:05 - 32:19)

Welcome to the Official Property Entrepreneur Podcast with myself, Daniel Hill. We are now rated in the top 10 of all business entrepreneurship podcasts in the UK. Last year, we were rated the seventh most popular property podcast.

And every month by downloads, we are rated in the top 5% of most popular podcasts in the entire world. Thank you all for your support, for sharing, and subscribing to these podcasts. This is literally my life's work broken down into simple blueprints for you to execute everything that you want, be it wealth, health, or life by design.

Success and failure are both very predictable. Let's get into it. Hello, hello, hello, it is Tuesday.

Welcome to another episode of the Official Property Entrepreneur Podcast team. We are now shifting gears into the autumn season. I'm sure you've seen the days get shorter, the weather changing, it's cooling down a bit.

Very much heading into a new season, which is great. Very well-timed at the end of summer. End of summer, we want to be burnt out.

Well, maybe not burnt out, but we want to have left nothing on the table, really gone for it. All guns blazing, sales, expansion, deals. And then we want to click the car into cruise control, move into autumn, and now spend 12 weeks creating our life by design for 2023, which we can then go and enjoy for the next 12 months.

So autumn is, I love all of the seasons, autumn's definitely one I'm very fond of. Lots of time in the zen den, lots of time under the cover of darkness in the morning, lots of reflective time, lots of introspection, lots of learnings, lots of slowing down, lots of thinking, lots of review, and looking forward to what we're going to renew going into 2023. To enable us to do this, what I'm going to cover in this podcast is something you can use each quarter, it's a blueprint, I'd recommend that you, you can listen to it now wherever you are, walking, running, out driving.

It's one that I'd recommend you come back to with a pen and paper to remember the three key steps of it. And each quarter, there's a great opportunity, either for the novelty and the sort of spice of the life, or for the practicality to use this each quarter to mix things up a bit. And what we're going to look at is we've got a new season.

So we're going to look at the opportunity of having a new schedule. Now, every quarter, roughly, I'll change my schedule round. And this is for two reasons.

One is I'm a dynamo profile. So if you're dynamo or a blaze, you may be like the variety, the spice of life, you like things when they're new and exciting, after a while, they get stale, and you're ready to mix things up. The second is for everybody, the summer will dictate your workload and your workflow very differently.

So for example, in the winter, you should be it'll be very blocked out 90 minutes slots in in the prime time in the cave locked away, phones off emails off working under the bonnet, and it'll be very sort of steely, we very organized, very detailed, very structured. Whereas the polar opposite would be the summer where the summer is all guns blazing sales left right and center long days, variety here, there and everywhere, no real consistency, whatever it takes, you know, it can be a lot more chaotic and a lot more blazy in the summer. Spring is more dynamo is more creative and tempo is an autumn is more tempo is more steady.

Each season has an energy every profile has an energy, there'll be some you naturally gravitate towards I'm a dynamo. So spring creation new. Other people are blazes, sales, all guns blazing, high five and having a great time, tempos, cruise control, slow, steady, consistent, steals, locked in detail behind the scenes under the bonnet, getting stuff done locked in when they hit list.

This opportunity is something I'd encourage you to consider. If you don't already have a structure to your diary and to your calendar and your schedule, then this is going to be an absolute game changer for you. If you do, there's other podcasts we've already recorded.

So for example, get stuff done is one that's well worth listening to. It's quite an old one. I did a couple of years ago, but go back to that episode.

And there's some stuff in there about actually the execution against your schedule. In today's, I'm going to talk about the three steps to build out your new schedule for the new season, and the schedule will vary depending on on the season. So the three steps new season, new schedule, new structure, let's rebuild our day, rebuild our week, rebuild our month, rebuild our life for the 12 weeks of autumn.

So step one, step one is to schedule your month for struck rather structure your month. And we do this in our businesses in a four week block. Now, this does get Guillaume, if you're listening, just giving you a nod of the hat.

This does get the obvious question of will not every month has four weeks. And so that's, I get that. That's fine.

We run ours in four week block. And we have things that happen in our businesses in each week. And what it does is it gives a, I wouldn't say very rough, it gives a pretty solid, but it gives a broad stroke structure to the month.

So everyone knows where they stand. You've got week one, week two, week three, week four. And if I said that to some people in our businesses, they would know exactly what a week one looks like, or exactly what a week four looks like.

So the first thing to start off with is appreciating that your month runs in four weeks. And you can create some rhythm to this depending on what business you run, what life you lead, etc. So the first is to structure the month, what we do is we put into four weeks.

And then what I'd recommend is having a focus for each week. And this will be built around what you do. So for example, some things you might have monthly, like I have monthly meetings.

So week one is the beginning of our month, our four week block. So I do my monthly meetings in week one, and that's PDP reviews. It's one to one reviews, it's planning for the month ahead.

It's doing the big picture month review. And then weekly, we would have one to ones monthly review 90 minutes to two hours, a one to one between 20 minutes and 60 minutes normally. So week one would be monthly meetings.

In our business, we run the proper entrepreneur events week four is event week. And what you do is you start to see a structure emerging in your four week block. So for me, for week four is event week, week one is me is well, Tuesday of week one is monthly meetings, Tuesday of weeks two, three and four are one to ones.

And you start to get this week one to four structure. And then what I'd recommend doing within that is within the weeks, then start to think about what you might want within the days. So for example, week one for me is creation week.

So week four is events run the events week one is then and this is what I've rebuilt just now. So I'm literally sharing with you what I've built for this quarter. I've built out week one as my dynamo week, my creation week, my content creation week.

So I do week one is I've done event week, probably lots of out of the office, maybe a little bit tired, lots of extroverted out there networking, doing events, etc, etc. Week one is then in the cave prime time off the grid, outside of my monthly meetings, no meetings, no zooms, no calls, week one is all my creation. So for that week, it's colored in green on my plan, my sort of I've got a four week plan, literally just four boxes on a spreadsheet.

Week one, and not to tell you a bit more about this in a minute, but week one, colored in green, that's my dynamo week creation week in that week, I do all of the creation for all of the programs in one week. And then I can delegate to the team. And week two is ops week.

So week two would then be right the ops team, then liaise with the design teams, they get things ordered, they do the scheduling, they get all the slide decks sorted, do all of the build out based on what I've created in in week one. So week one would be dynamo week two would be steel. Week three is then so week two for me is their meeting.

So I do all of my board meetings in week two. So week two is a meeting week for me. Week three is then a week off.

So clear week, you know, a big creation week, which is introverted off the grid. Week two is quite sort of extroverted people networking, well, not networking, but people and board meetings, incubators, board mentoring calls, one to ones with the team, lots of calls in week two, week three is then I've put as like pretty much off the grid week. So clear week, free week.

And in there, I'll do high value projects, maybe take a bit of time off. That's my week in the month to sort of do to have sort of free run. And then week four is event week.

So week four, Thursday and Friday have events, Tuesday, and that's my sort of event week, then we do is create some rules. So right, well, based on this, what are my rules? Well, my rules that go with my schedule are I work, I'm available 10 till two Tuesday, Wednesday, Thursday, that was saying I created in 2021, when I did 12 hour work week.

And it's something that I've kept on that you can get hold of me 10 till two Tuesday, Wednesday, Thursday, and then outside of that, I'm doing my thing. Monday's off the grid, Friday's off the grid, I may be working, I may not be working, but I'm not available. I'm not on the grid.

I'm not on WhatsApp. I'm not on email. Well, I don't run my email account anyway, but I'm not available Monday and Friday.

Zen till 10. So up till 10am every morning, including Tuesday, Wednesday, Thursday, I'm off the grid, I'm not available, I'm in the cave, I'm doing cave time, I'm doing prime time, I'm in the Zen den, I'm doing creative stuff and doing high value work before the world comes to get me. And and then meetings.

So rules are week one, I don't take apart from my monthly meetings, don't for this quarter, this new schedule, the rules that I've made is week one, I don't take any meetings. So week one outside of my monthly meetings, no zoom calls, no calls, no meetings, I need to be locked in, you know, the phone or meetings, a distraction, I need to be locked in, I need to be doing really high value work, I need to be creating. So week one, no meetings, week two, and Tuesday and Thursday, booking as many calls and meetings as you want.

I've got board meetings, things like that. But the team, well, Emma, my executive assistant will book in my meetings for week two, week three off. So no, no meetings, week three, and then week four.

Tuesdays, I can do calls and meetings on Tuesdays, Wednesday off the grid, getting recharged, being ready for events. And then Thursday, Friday are the events. So what you do is you end up with a sort of structure.

So you know, you and your team know what where you are, what you're doing, and when it's happening. And what it does is it gives you some rhythm to your life. But it also some rhythm to your month, some rhythm to your week, some structure.

And also allows you time to do the things you've got to do like be in meetings, take Zoom calls. But also gives you the time off the grid. So you can do the high value stuff, you don't need to be available all the time.

In fact, if you're available all the time, you're only dealing with urgent matters. If you want to drive a business forward, you need to be focusing on business development, high value, and important work, not urgent work. So that's one is what's the structure for the month, then that's your sort of four week block.

And it may be you have a creative week, you maybe have a finance week, you maybe have an ops week, you maybe have a sales and marketing week, you may have sales marketing days, you might say every Monday is my creation day, every Tuesday is marketing and sales day, every Wednesday is finance day, every Thursday is customer service day, you can create whatever you want it to be. It's just working towards what you need to achieve and also your personal preferences. All of this should be fun, you want to enjoy the process.

So the second is then once you've got that, we build out the default diary. So default diary is go onto your Google Calendar or your Outlook, if you're still using Outlook. And in that using repeat tasks is build out your default diary.

So mine, for example, says DH unavailable, Monday to Friday, Monday, 5am till 6pm. Repeat that Friday. So then every Monday and Friday is blocked off DH unavailable.

And then Tuesday, Wednesday, Thursday, from 5am till 10am DH unavailable and then from 10am onwards, I'm available. And you just click repeat. And then what you want to do is book in what are the things that go into your calendar, your schedule, your structure consistently.

So this could be business development. And if it's business development, I put it in is green. If it's management, and it's leveraged, and you're actually delegating stuff to other people, I would put it in as yellow.

And if it's business delivery, which means it's probably quite unleveraged, it's probably quite low value. In many cases, I would then put it in red. And obviously, the aim of the game as an entrepreneur is to have more green than you do, then you do red, put in your default.

So this would be things like for me is until 10 is my available time on my calendar, Tuesday, Wednesday, Thursday, 10 till two available. And one to ones weekly and monthly. So my monthly one to one to two hours each on a Tuesday face to face.

I don't do them in the office, we go to a nice cafe and we meet there and I do my three, two hour monthly meetings with my senior team who run the various companies. We then have one to ones on a weekly basis on zoom. So that's blocked into my calendar every Tuesday, 60 minutes per team member that's booked in three of those on a Tuesday.

Again, like senior team, they do the same with with their teams, set times for calls and messages. So for example, you maybe you do if you maybe do like WhatsApp and walk or walk and talk, you know, these objectives to make sure you keep moving. Maybe you put a dedicated time in and you know, actually, by about two, three o'clock in the afternoon, you're flagging and you want to get some steps, you might say, right, well, two o'clock every afternoon, I go out, I get my steps for half an hour, and I clear my WhatsApp messages.

So rather than have WhatsApp web on your desktop, constantly sitting there watching your phone go off, I mean, you shouldn't have notifications on anyway, delete all of those. You know that at two o'clock, you're gonna have 30 minutes, 45 minutes, go out, do your WhatsApp messages, clear your messages, clear your head, come back, inbox, clear, clear head, bang back up, you know, whatever you're gonna whatever you're gonna do next. Jim, you know, having a set time for your gym, I try and I'm liaising with my personal trainer at the minute trying to get the same time.

So I do four workouts a week, ideally have it the same time just so I can get that rhythm in and have it the same time every day at the minute, most of mine are in the morning, like eight or 9am and one of them's at 11. It's okay, but the more rhythm I can get, the more routine, the more efficient, just the more sort of consistent I can get with it. Meals, if you do set meal times, if you do fasting, if you do closing your meal windows, if you do sleep in a set time, you know, putting no phone after six in your calendar into bed by whatever time you get a bed, I get better really early, but I get up really early, you might go really up to bed really late and then get up a little bit later.

Just booking in these consistent things, which is your default diary. That's the rhythm. That's the structure.

They're the fundamentals that go in, you know, that's the framework that you drop into your, into your calendar. I'm just seeing if I've got anything else in here in mind. So for example, book writings, I'm just going to, I'm going to start writing my second book this month.

So I've booked that in every morning, same time every morning for one hour, seven till 8am in there locked in, you know, it's just there, you know, it's going to happen. You can get that autumnal rhythm, cruise control, consistency into what you're into, what you're doing. So that's the second is building out that default diary.

That's the framework. And then what we do, the third is we just drop the other things in. So the third is Sunday sanity.

Now, if you do proper entrepreneur, or you've been following us for a while, you'll know what Sunday sanity is. The reality is most entrepreneurs just run around on the treadmill, swinging the bat, trying to smash the ball. That's not how we run a business.

You want to make sure your week is well structured, your time is invested, not spent your time is invested intentionally. And as well as doing the urgent and low value and reactive, you're also doing the high value and the important and the proactive tasks. The only way you'll do this is to be deliberate about planning your calendar.

And for Sunday sanity, what we do is on a Sunday, plan your week out. And the way we do it on proper entrepreneur is your top 10 things. So 10 things you need to get done this week doesn't have to be 10 game changing projects.

One could be clear your inbox or post return driving license, wherever it can be just things you know, you've got to get off the calendar. But the aim of the game is if you achieve nothing else other than these 10 things this week, then you will be happy. Just jumping in quickly with two things.

So the first is if you're enjoying these podcasts, and you haven't already ordered a copy of my brand new first ever released book, Karma Credits, please go to Amazon now and order yourself a copy of Karma Credits by Daniel Hill. And it'll explain to you the universal law of wealth, health and happiness. And the second if you want a free report that you can read straight away go to www.boomorbus.co.uk to understand that the five things that I'm doing as we head into this next phase of recession, back to the podcast. So what you do is write your top 10 things that you're going to achieve this week, and then schedule them into your calendar. So book out time in your calendar for the week to do those top 10 things, the 10 highest value things you can do, could be big projects, could be small ones, they're just the 10 things you've got to get off your list. Book those into your calendar.

You then got your default diary, which is the things you have to do. Your top 10. And then around that you got a lot more space or your other space.

Now you might just leave that blank, which is buffering space for all the stuff that comes in on a daily basis. It might be on top of your top 10, you got other things you got to do this week, maybe you got a family do, maybe you've got a doctor's appointment, whatever it is, you can slot them in as well. And the aim of the game is you plan your week effectively.

And what we call what we say is don't start, don't start until it's finished. Don't start the week until you finish your Sunday don't start the day until you've scheduled out how you're going to spend it. There's a big difference between a hamster's wheel and a to-do list.

The to-do list has a start, it has an end, and it has some execution in the middle. That's it. A hamster wheel is turning up every day, feeling like you're constantly chasing your tail, unbeknown that you're never going to hit the end of that list because it's a hamster wheel.

If you get to the end of your to-do list, you've got big problems because you no longer have a business. You will never get to the end of your hamster wheel. But with this planning model, you will get to the end of your to-do list.

So what do we do? So book that in, schedule it out. And that's it.

That is Sunday sanity. So you've got your new schedule, your new structure, your Sunday sanity. They're the three things.

And this will be the new structure, the new schedule for the new season. A few tips to consider. So the first would be that this is your life by design, and this is not a quick process.

I've been planning this probably for, I probably started it about two weeks ago. I've spent a lot more time on it this week. So I've said to my assistant, I'm going to get it done.

And I would allow a number of sessions because this is your life. Basically, this is going to be your life for the next 12 weeks. Three months is going to be your life.

How do you want it to work? What do you want to be? Where do you want to be?

And how's it going to be effective? It's not a quick job. So make sure you allow a week or so of dipping in and out of it a few times to get it right.

You're literally, this is life by design. You're creating your life. So don't rush the process.

The second is make it fun. So you make it fun. So it is what you want it to be.

So it might be that you have a creative week and you're off the grid and you know, you know that that's your creative week and you love it. If you're a creator equally, it might be an off grid week. If you're an introvert and you prefer not liaising with people, there might be a week or days of the week, Monday, Wednesday, Friday, you don't take calls.

You don't do meetings. You know that Tuesday and Thursday, the only day you take calls because they take a lot of energy. They take a lot of effort, have fun with that, make it enjoyable and build it out the way you want it to be based on what you enjoy, what you don't enjoy.

And then also figure out ways to have fun with it. So for example, if I'm doing a creative day, I won't necessarily sit in the office. You know, I'm not on WhatsApp, I'm off the grid.

Why sit in my office? I'll go up to Leeds or go into Sheffield or go to local cafe and make a day of it, get some steps in, go round some coffee shops, go explore in a new town, a city. It's work doesn't have to feel like work.

It doesn't, you know, as long as you're adding the value and getting your stuff done and making sure you're happy with what's going out the door, there's no reason why it doesn't have to be enjoyable. In fact, you're more likely to do a better job for a longer period if you enjoy what you're doing. So make it enjoyable.

Next is appreciating your best prime time. So what I mean by this is some people are great in the morning. I'm great in the morning, really creative in the morning, deep work off the grid this morning under the cover of darkness.

I'm great at that. I love it. It's my flow.

I'm early, but you know, I was up at ridiculous by the time by 5am. I'd already done a significant amount of work, which is not sustainable. I don't do it every day, but it's an it's an indication to how I choose to live my life.

I would normally go to bed between eight and 9pm. And I'll normally get up between four and 530. I don't have children.

That's my life. I've done it for 15 years, 20 years, 20 years, probably. And I just I just like it that way.

I'm best like that my best prime time is in the morning. Equally some of your best prime time will be in the evening. You know, it takes you hours to wake up and I can be locked in within five minutes of being awake.

It's not a problem for me. I've got friends who could take two, three hours to wake up to come round. But then I go to bed at eight, nine o'clock at night and they're firing on all cylinders.

They're buzzing. They're up to one, two in the morning. We're crossing over in the we're crossing over at sunrise.

If your best prime time is in the evening, fine, build, build your calendar out to reflect that don't build it out like mine, because you're just going to set yourself up for failure. And then equally the realities of life, you know, your best prime time, if you if you think you're going to do your work between seven and eight while the kids are having their breakfast, getting ready for school, it's not likely to work. Whereas if perhaps the school runs over by nine, you got an hour, nine till 10 to do your cave time, your prime time, your deep work, set yourself up for success.

You know, what is your best prime time to do certain tasks? And equally, don't waste prime time. If you know you're buzzing at five in the morning, six in the morning, seven in the morning.

Don't spend the first hour reading the paper, going on social media, wasting all that dopamine on low value functional tasks. Save the boring functional work for later in the day. You know, the the sort of yeah, just save that low energy, low effort work for later in the day when you can just go into robot mode.

If your energy is in the morning, in your calendar, allow for buffer time. The reality is everything takes longer than we think. You know, that's just that is just the nature of it.

And always is going to be stuff that comes in phone calls, emails, WhatsApps. The kids are tripped over at school and you got to collect them. Don't book out your calendar to the to the second and allow no margin for error because then one thing goes wrong and all of a sudden the dominoes tumble and it's over before it starts.

You know, we got to appreciate we are human beings living in a human world. And yeah, it's you just got to be set yourself up for success, really. Another one would be just sort of identifying how to use tasks is having quick fire tasks or quick wins.

And this is a list of tasks. If a task takes less than two minutes, I'll just I'll add it to my list or I'll sort of accumulate them. And I will.

Well, in fact, no, rather, that's not true. If it takes less than two minutes and someone gives it to me, I'll probably do it there. And then, like, I won't be in the middle of a bit of deep work.

I was no one would be able to give me that task. But if someone requests a document or asks or wants something send in, I'll quickly jump on. What's that voice?

No more voice. Not my assistant voice. No one on my team.

If it's less than two minutes, I'll do it there. And then I won't add it to a to do list. I won't put it down till later because all of those things get bigger and bigger and bigger.

And just you don't want to block your diary up with that stuff. If it takes two minutes, I'll get it done there. And then if it's a small task, what I'll do is I'll do this.

I'll group them all together. And then I'll have a quick win list. And I'll have 90 minutes most days.

In fact, that's not actually true. It depends how big my list is. I'll have up to 90 minute session.

I'll do this most days. But some days it might only be 20 minutes. And I'll have a list of quick wins.

And when you need that little dopamine hit that little success trigger, or you just want to get some functional tasks off and start scratching some stuff off the calendar, again, go back and listen to the episode called get stuff done, or get shit done, I think it's called. And that will talk you through the steps to do this. And quick wins are literally like five, 10 minute tasks, bang, job done, bang, job done, bang, job done.

And you can just feel like you're getting loads done. It's a real good win. And it just bunches them up and gets them all done in one set.

So allow time for that and create lists for that 90 minute maximum, you would have heard me say this before, there's no point booking out half a day to work on something. 90 minutes is 90 minutes is like the physical, mental maximum you can focus on a task. Like don't spend any more than not don't book anything out for more than 90 minutes.

And to do this versus the hamster's wheel. We talked about that to do list is create it. This is today's work, everything else get rid of, you know, if you if you've not listened to hotspotting, when I talk about hotspotting, go and listen to that, the hotspotting episode, create a list, write things down, number them, and then one at a time, bang, job done, bang, job done, bang, job done.

The aim of the game is you finish your to do list every day. And it's complete. Excellent.

Close the laptop. Go and do my thing now. Excellent.

I'm having a great time. I'm finishing my is Friday. I'm doing poets day today.

Maybe I'll do a podcast on poets day. It's nothing to do with poetry. It's something that we talk about on the board on property entrepreneur.

If those of you know what poet stands for, you understand what I'm doing today. So poets day today is this morning was clear my desk getting stuff done. And it's bang.

This is my last thing to do this morning. And then my to do list is clear. Does that mean I've completed all the jobs that need doing of me for the rest of my life?

Absolutely not. It means for the jobs that need to be done today, they're done. So I can close my laptop, I can go and do my poets day.

And I can enjoy it knowing I've done all my tasks. Otherwise, a hamster's wheel would be chasing me around Manchester this afternoon. Next one is manage expectations is tell your teams like tell your teams what you're doing.

Now I appreciate those of you that are young in your businesses, you know, you'll feel like you need to lead by example, and you need to be visible and you need to be there. Absolutely. There's always a time and a place for that.

Equally, there's a reason why you employ people to do. There's a reason why you employ people to run your businesses for you. There's a time and a place for this.

So I just want to add it as a sentiment. But in your head, you feel like you've always got to be there always got to be available open 24 seven. That's I can assure you that's not the case.

Like that really isn't the case. You think it's a huge thing that you're going to take the morning off to work on the business not in it. And your team are going to think that you got your feet up drinking pina coladas.

The reality is nobody actually cares. And to be honest, most of your team will probably appreciate the fact you're not there looking over their shoulder, distracting them with slack messages or WhatsApp messages, and actually letting them get on with what they're supposed to be getting on with. They don't actually care.

Granted, you can't just say, Oh, yeah, I'll see you in three weeks. Don't get ahold of me. That would just be poor parenting.

Maybe a parent is not the right word, but you know, I'm saying. So yeah, manage expectations, safety team, right? Don't just all of a sudden stop responding to messages till 10am.

They'll think the world's ended if you're normally up at five, bothering them with emails and WhatsApp, manage expectations, tell your team, right? This is when I'm available. This is when I'm not this when I'm on the grid.

This is when I'm not this when I'm in the office. This is when I'm not manage their expectations. This is what it's going to be like the next 12 weeks.

And this is why I'm doing it. So you share that with them. And then finally is two quick ones is stay out of trouble plan for double.

So if you are a dynamo in a blaze, the likelihood is you're completely unrealistic with your workload, you never you always chasing your tail, everything takes longer than you think. And most people human tendency is natural optimism, overly optimistic. So you want to you want to stay out of trouble plan for double book out if you think it's going to take you an hour book out two hours and then best case scenario takes you 90 minutes got half an hour free.

In fact, don't book out two hours, book out not if you think it's gonna take 60 minutes, book out 90 minutes, no more than 90 minutes slots. But stay out of trouble plan for double. And then finally is do the next day the night before this thing I learned about 10 years ago.

And, and it's just stayed with me since if you wake up in the morning, then you have to plan your day, all of a sudden you're on the back foot. If you plan the day before you go to bed, and you sleep on it, you ruminate it, you process it, you get up and you're like, bang, the calendar is already there to do this already there, the tasks are allocated, you can just hit the ground running, you know, you don't people runners don't get in the running blocks, get down, they say, right? How far are we running?

Where are we going? Where's the corners? Where are we going?

They know where they go. And before they get in the running blocks, you need to do exactly the same and plan for the next day. Hope you enjoy that.

Hopefully that sets you up nicely for the autumn. It is a new season, it is a perfect opportunity for a new schedule, and a new structure to your days, your week, your month to complement the season, mix it up, spice up your life. And I guarantee you, you'll be more enjoyable, it'll be more effective.

And you will get far more productive work out the door when you allow time for it. So I hope you enjoyed that. Tune in next Tuesday for the next episode.

If you're not already following us, or subscribed, please subscribe. Now. We actually had somebody leave us a bad review the other day, which was a little bit upset about one star review never ever had one before no message or anything like that.

Just one star review. Apparently, it's quite common with people that are trying to get ahead of head of you in the charts. But if you get one one second now, just if you're enjoying this, and you want us to keep doing them, just jump on the reviews and just click whatever stars three stars, four stars, five stars, whatever would record recommender really appreciate it because it'll get us back to where we were in the range at ratings after having a I'd like to think unfair one star review.

Sending you all the best for the week ahead. And I will catch you on the next episode next Tuesday. Success and failure both very predictable.

Take care ladies and gents. I'll see you on the next one. I hope you enjoyed this episode of the official property entrepreneur podcast.

If you are not already subscribed, click subscribe now to make sure you never miss an episode. Again, if you're not already following me on social media, Instagram is property entrepreneur underscore Facebook is downhill. And if you're not already in the official property entrepreneur community on Facebook, there's over eight and a half thousand of us in there now join that group.

And if you're not in one of the private WhatsApp groups, maximum of 20 people in each group in the show notes, type VIP podcast and send it to the number that's in the show notes on WhatsApp. And we'll get you added to one of the private VIP WhatsApp groups where you can request your own podcast. It will be dedicated to you and your business.

And every Tuesday I'm in there answering questions, giving you one-to-one direct support. And we don't know how long we're going to keep these open for success and failure are both very predictable. I will see you on the next episode.